Teresa Mestas H.

MARKETING MANAGER / PROJECT MANAGER / **EVENT PLANNER**

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Education

2016 - 2019

Business Administration

Master's Degree

Cetys University

Mexicali, B.C., México

2009-2013

Marketing Management

Bachelor of Science

Cetys University

Mexicali, B.C., México

2009

Canada Exchange Program

6-month Exchange Program

Claremont Secondary School

Victoria, British Columbia, Canada.

2018

Summer Institute on Innovation and **Entrepeneurship**

Summer University Program University of San Diego San Diego, California, USA.

2012

International Marketing

6-Month University Exchange Program Università Degli Studi Di Bergamo Bergamo, Lombardy, Italy.

Hard Skills

Microsoft Office, G Suite and iWork

Social Media management and ads:

- Facebook 0
- o Instagram
- TikTok
- Youtube
- Google Adwords

English Language

Spanish Language

Personal Skills

Organization

Time Management

Ability to work under pressure

Public speaking

Leadership

Detail oriented

Fast Learning

Work Experience

/ VIBRANTE PRODUCCIONES 2024 -

Logistics and Hospitality

Managing all aspect of Tour bookings of comedian Franco Escamilla including venues, hotels, transportation, catering and vendors.

2022 - 2024 / PRODENSA

Consulting Strategy Manager

www.prodensa.com

- Conduct research to understand industry trends and competitors.
- Strategic Planning, develop and implement long-term strategic plans and initiatives.

Performance Monitoring, track progress and measure performance against goals.

2018 - 2022 / Suavisal

Foreign Customers Relationships/Business Management

www.suavisal.com

- Customer service, production planning, export follow-up and project manager for clients in the United States
- Supervising sales team and customer service procedures.

Assisting Human Resources department on supervising procedures and employee development.

2016-2018 / Webshau

Project Manager

www.webshau.com

- Planning of content and digital marketing campaigns for over eighteen clients' social media. KPIs follow-up and analysis.
- Community management including Facebook, Instagram, email marketing and Google Adwords for client's accounts.
- Creative team coordinator and supervisor.

2015 - 2017 / CETYS University

Entrepeneurship and Business Teacher

www.cetvs.mx

Imparting Entrepreneurship and Business class for three groups of high school seniors per semester.

2014 - / Tere Mestas Event Planners

Director

- Planning, production and managing of over 80 events, including weddings, concerts, comedy shows, runway shows, social, non-profit, and corporate events.
- Source, negotiation and follow-up with venues, suppliers, and vendors.
- Creative consulting for event solutions and design.

Certifications & Training

Innovation & Entrepreneurship in Marketing Certificate

University of San Diego 2018

Restaurant Management Certificate

CETYS University 2020

Wedding Planner Course

Wedding MBA, Las Vegas 2013